





Phew

he event's over. You survived.

Now, let's get to work. (Were you hoping it was time for a break? Sorry. But this will be worth it.)

## It's time for measurement.

This is where the insights happen. Anyone can collect survey responses. If you really want to prove it worked,

you've got to dive deeper.



Use intelligent analytics to find out what went right, what went wrong and why.

Check out this depth chart. If you're not asking all these questions, you're missing the mark:

Participant satisfaction	Did participants rate the event well?	Did logistics go as planned?	Was transportation seamless?	Were food and accommodations well received?
Attitudes and intentions	Do participants intend to enact new behaviors?	Do participants feel more invested?	Have participants' understandings or beliefs changed?	Did the message resonate with participants?
Behaviors and actions	Have participants adopted a new process?	Are participants dedicating more time to what's important?	Are participants using new tools or techniques?	Are participants equipped to make a change?
Business	Have costs been	Has	Have	Are sales numbers

outcomes	reduced?	increased?	increased?	meeting or exceeding forecasts?
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Without the right analytics in place, your event could be considered an expensive party. Measurement is the single best way to get a return on the investment of your time and resources.

Learn more about **BIWORLDWIDE**'s event measurement capabilities. Visit **biworldwide.com** or email **info@biworldwide.com**.



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